CompSci 408: Leadership

October 26, 2016

Contents from Leadership 101 by John Maxwell

Good to Great by Jim Collins
Overview

• Why?
• How?
• Prioritization
• Trust
• Vision & Impact
• Level 5 Leadership
• Legacy

Yellow smiley pages are preview pages
Why?

• Multiplying effect
• Maximizing impact
• Feeling good (leaving a legacy)
How?

• Phase 1:
  • I don’t know what I don’t know

• Phase 2:
  • I know what I don’t know

• Phase 3:
  • I grow and know and it starts to show

• Phase 4:
  • I simply go because of what I know
Prioritize

• Pareto principle:
  • Time: 20% of our time produces 80% of the results
  • People: 20% of the people take up 80% of our time

• It’s not how hard you work...
  it’s how smart you work

• Keep priorities in place:
  • Evaluate: Every day/week/month/quarter
    • Reassess based on new information
  • Eliminate: “What am I doing that can be done by someone else?”
    • “Do as little as possible!”
  • Estimate: What are top projects and how long will they take?
    • Limited resources/focus
Trust

• Why is important?

• Foundation of Leadership

• No leader can break trust with his followers and Expect to keep the same level of influence.
Vision & Impact

• **Drives** leaders - Sets **targets** - Sparks & **inspires** others

• The **Management** Myth
  • that leading and managing are the same thing

• The **Entrepreneur** Myth
  • assuming that all salespeople and entrepreneurs are leaders

• The **Knowledge** Myth
  • assuming those who possess knowledge and intelligence are leaders

• The **Pioneer** Myth
  • anyone out in front of the crowd is a leader

• The **Position** Myth
  • assuming that leadership is based on position or title
Level 5 (highest) Leadership

- Your followers are **loyal and sacrificial**
- You have spent **years mentoring & molding leaders**
- You have become a **statesman/consultant, and are sought out by others**
- Your greatest joy comes watching others grow & develop
- You transcend the organization
Legacy

• How the organization functions after you leave

• “Succession is one of the key responsibilities of leadership.” ~Max Dupree
Takeaways

• Why?
• How?
• Prioritization
• Trust
• Vision & Impact
• Level 5 Leadership
• Legacy